



CO₂-FREE PROCESS HEAT FOR OUR INDUSTRIES

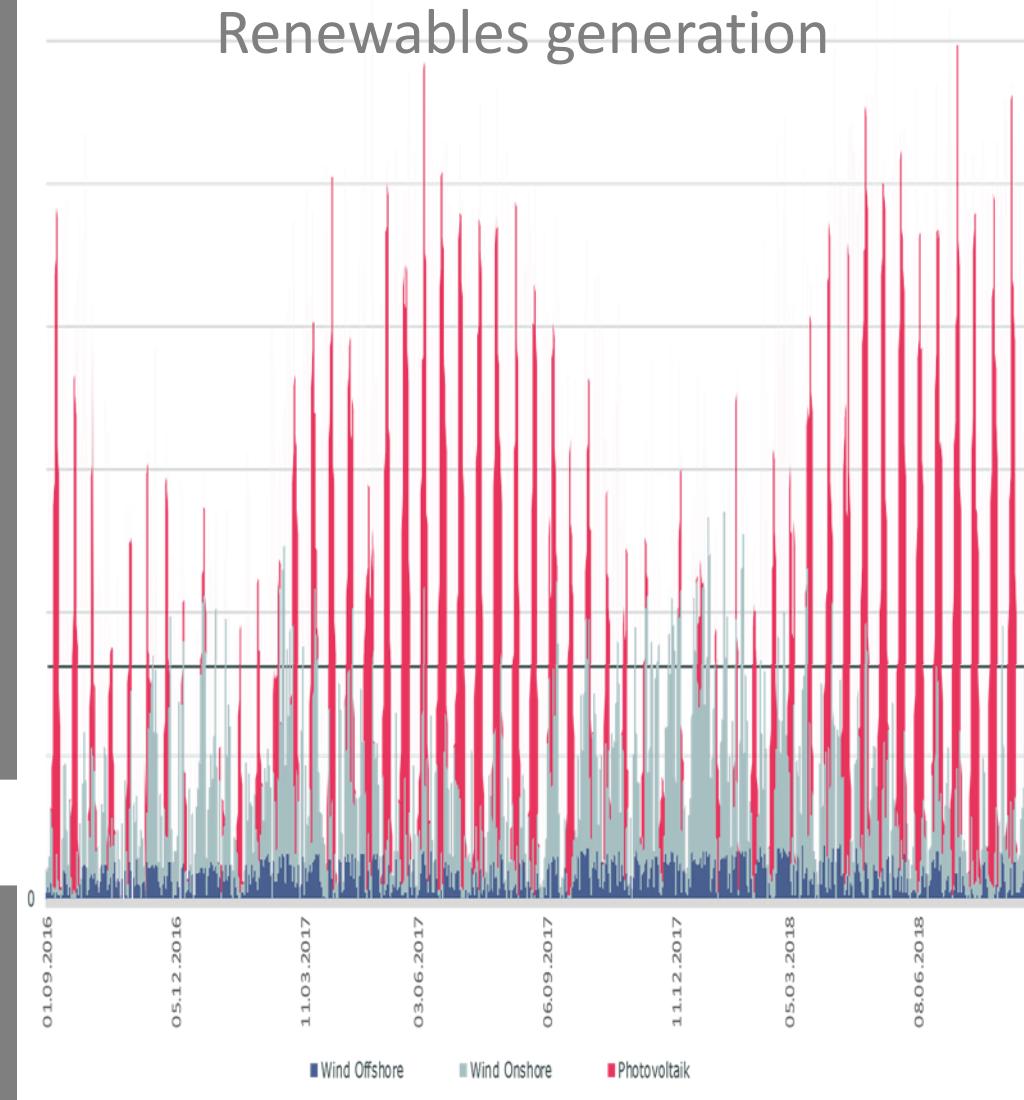
March 2024

P2H - SECTOR COUPLING AT SOURCE

Affordable Renewables

- ↓ Network investment
- ↓ Network charges
- ↑ Connections per network capacity
- ↓ Connection cost
- ↓ Curtailment

ELECTRICITY
SECTOR



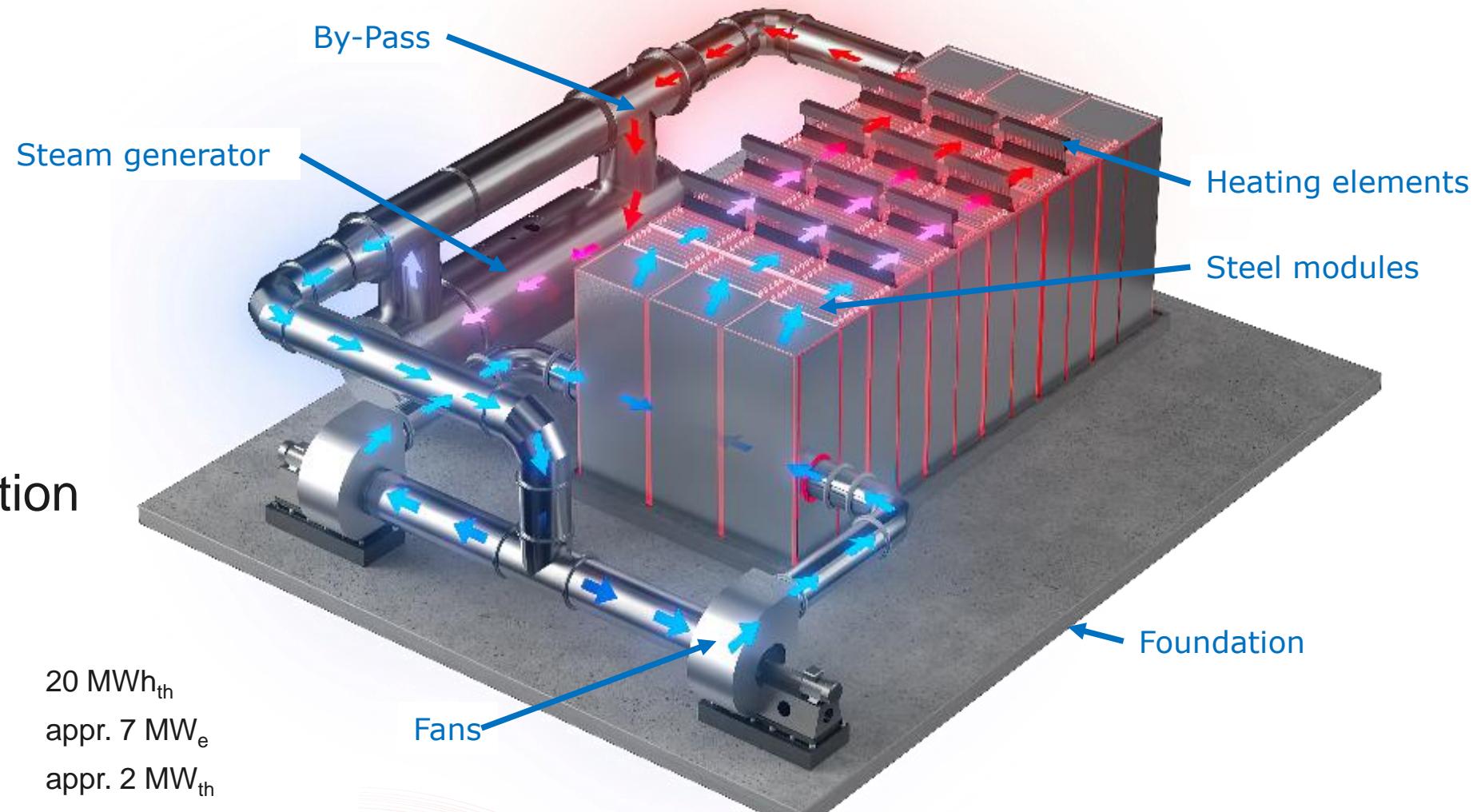
Replace gas - NOW



HEAT
SECTOR

- CO₂-free process heat
- On demand
- At attractive tariffs

WORKING PRINCIPLE AND MAJOR COMPONENTS



Example specification

Capacity	20 MWh _{th}
Max charging power	appr. 7 MW _e
Max discharging power	appr. 2 MW _{th}
Size (core only)	appr. 16.5 x 8 x 7.5 m
Weight	appr. 600 t

See Youtube video at
<https://lumenion.com/technologie/>

BUSINESS CASE



Food processing, northern Germany



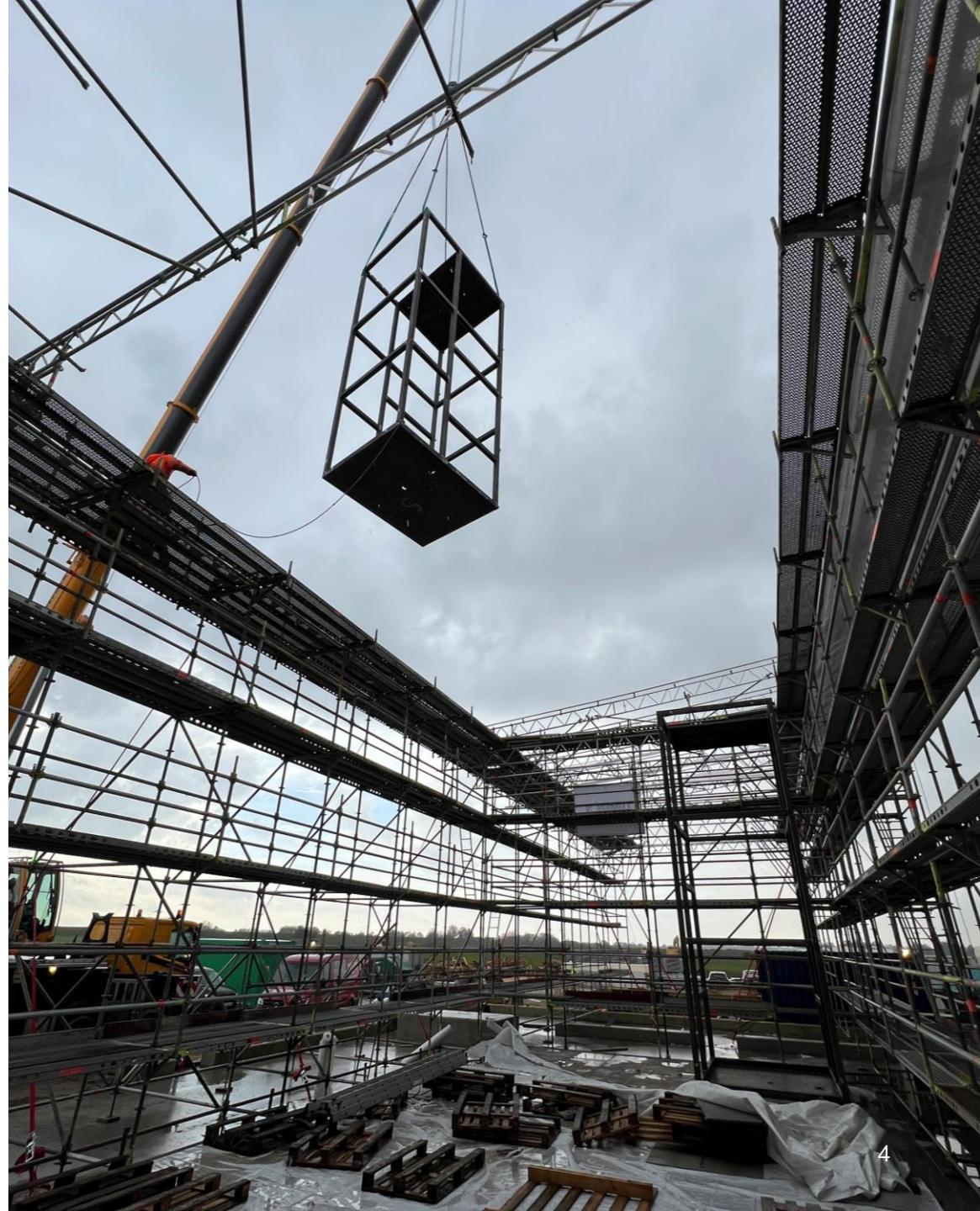
Thermal demand: 66 GWh/a
Saturated steam @ 204°C^2



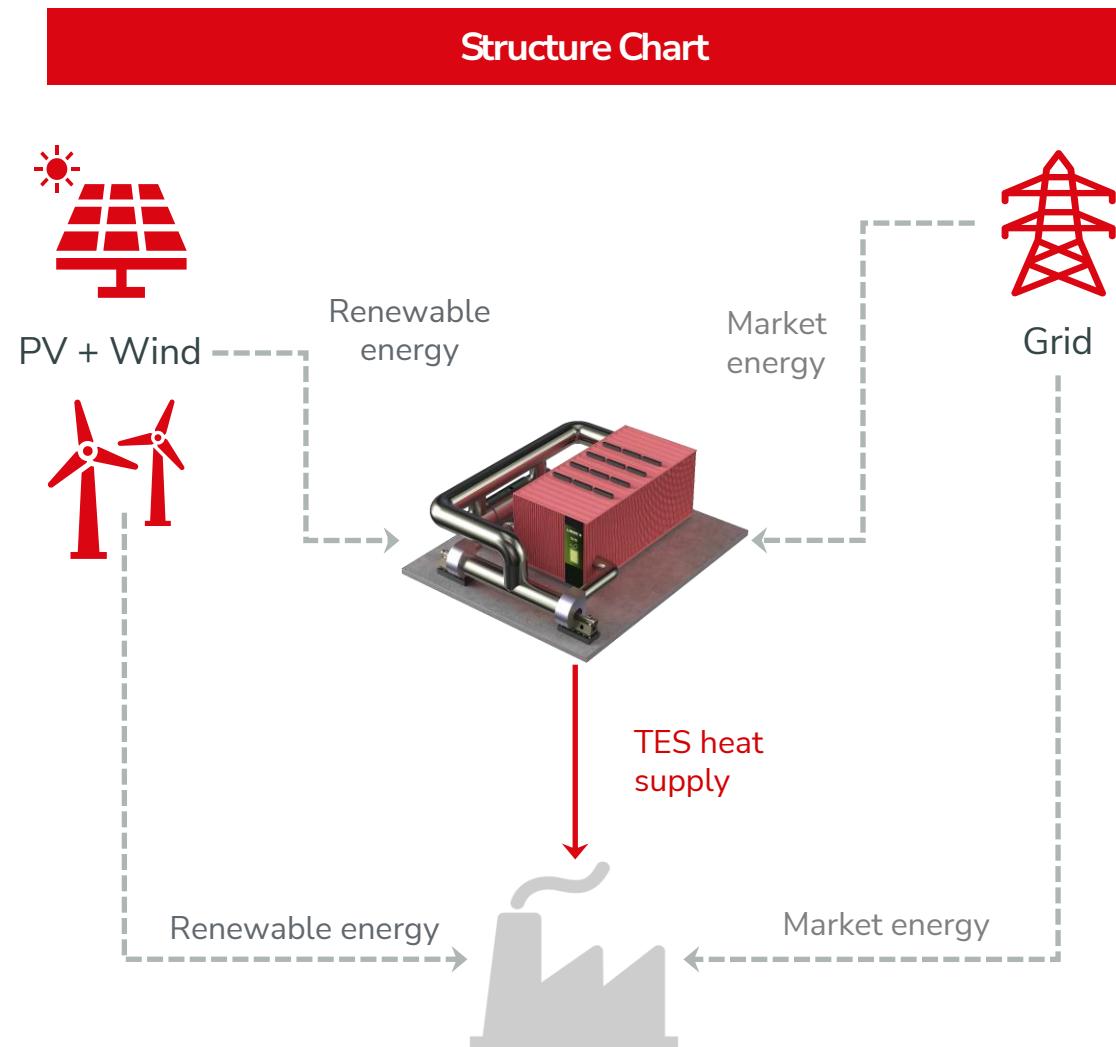
Electricity demand: 64 GWh/a



Existing RES: PV 1 MWp / Wind 2,4 MW
New RES: unrestricted



PV + WIND SCENARIO

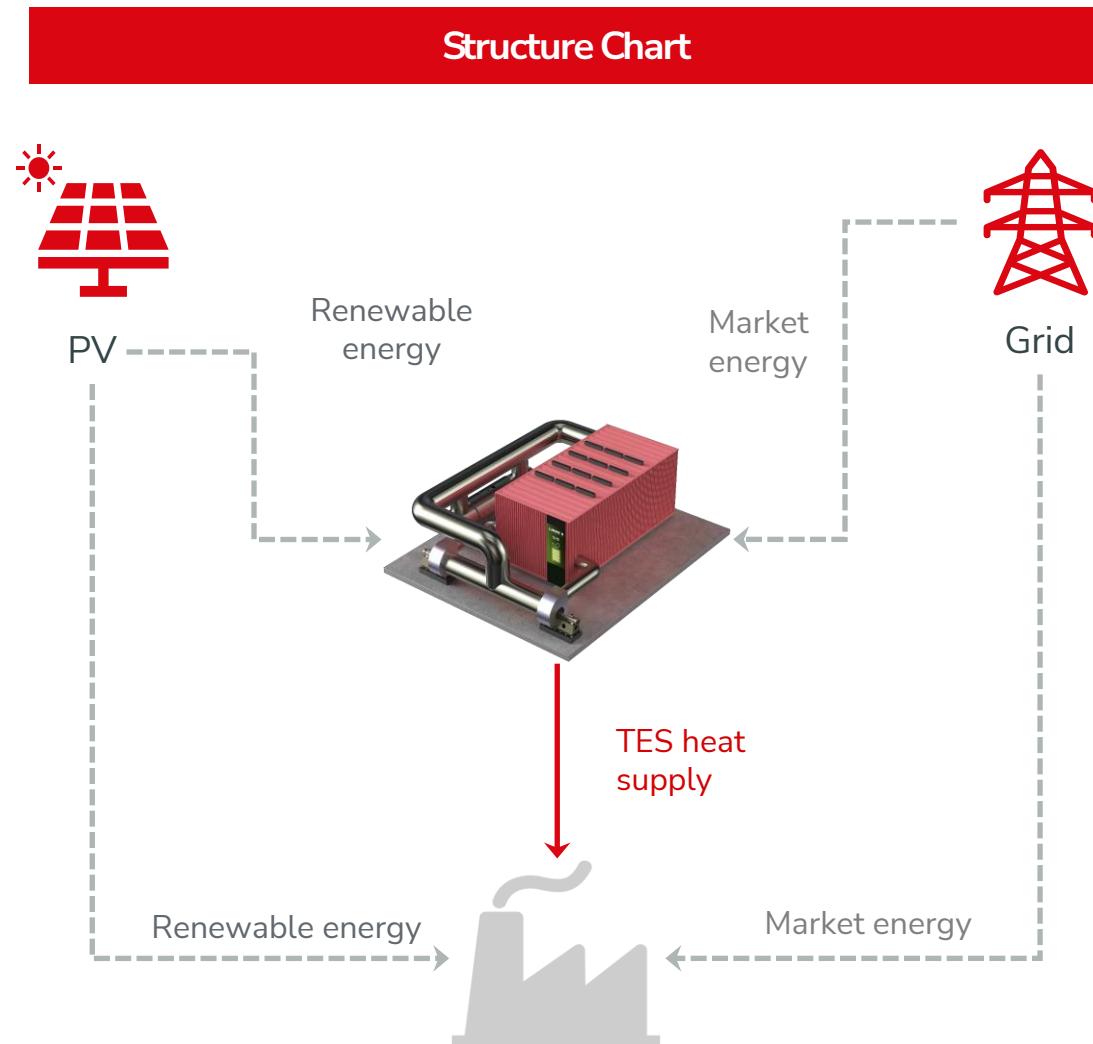


Sensitivity analysis

Size	90 MWh	45 MW _p ¹
RES coverage ratio of total annual demand		~60%
Thermal demand coverage		~ 60% RES, 40% grid
RES annual surplus		~ 30%
Emmissions avoidance		~ 15000 tCO2e/a ²

¹ Additional to existing renewable assets

PV SCENARIO

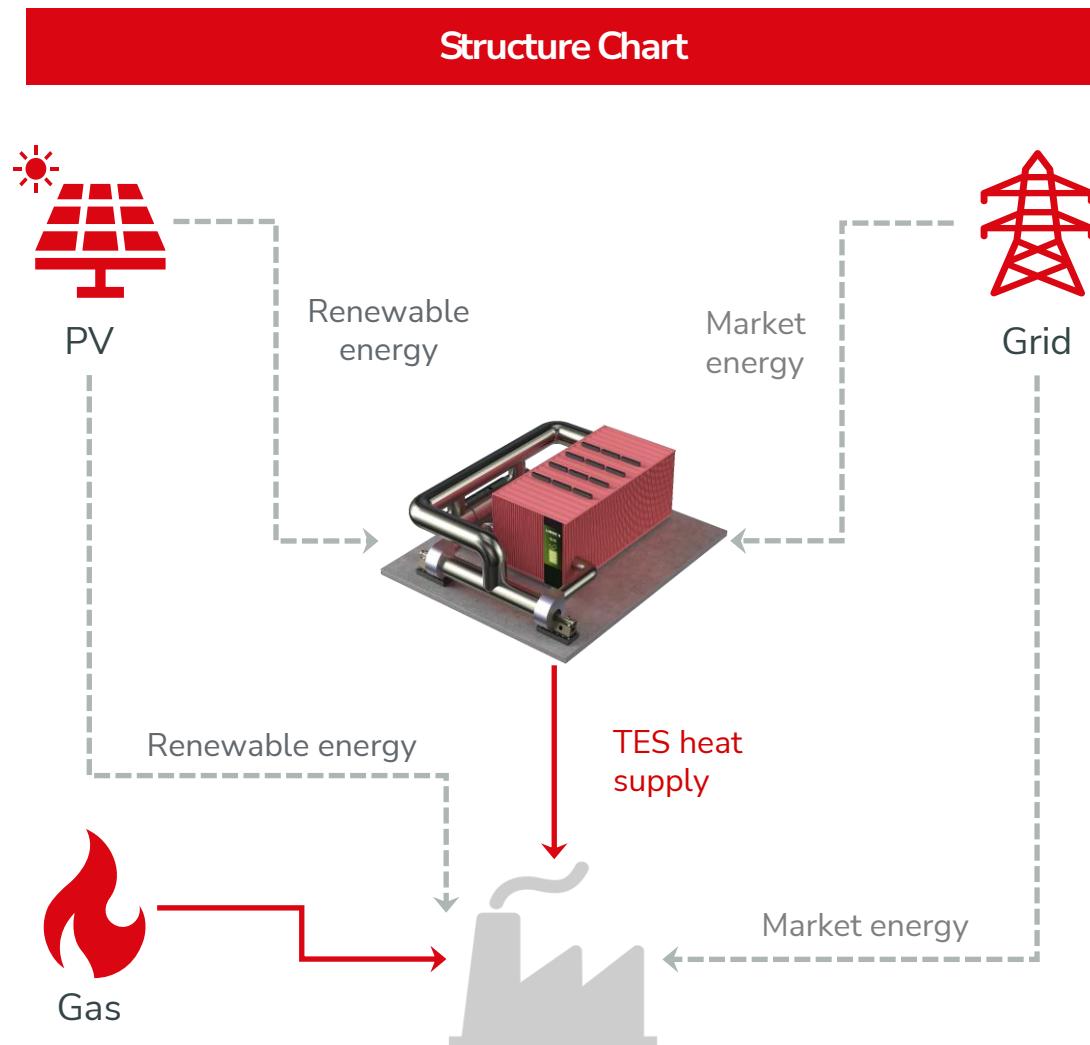


Sensitivity analysis

Size	110 MWh	60 MW _p ¹
RES coverage ratio of total annual demand	~ 40%	
Thermal demand coverage	~ 40% RES, 60% grid	
RES annual surplus	~ 20%	
Emmissions avoidance	~ 11500 tCO2e/a ²	

¹ Additional to existing renewable assets

PV + GAS SCENARIO

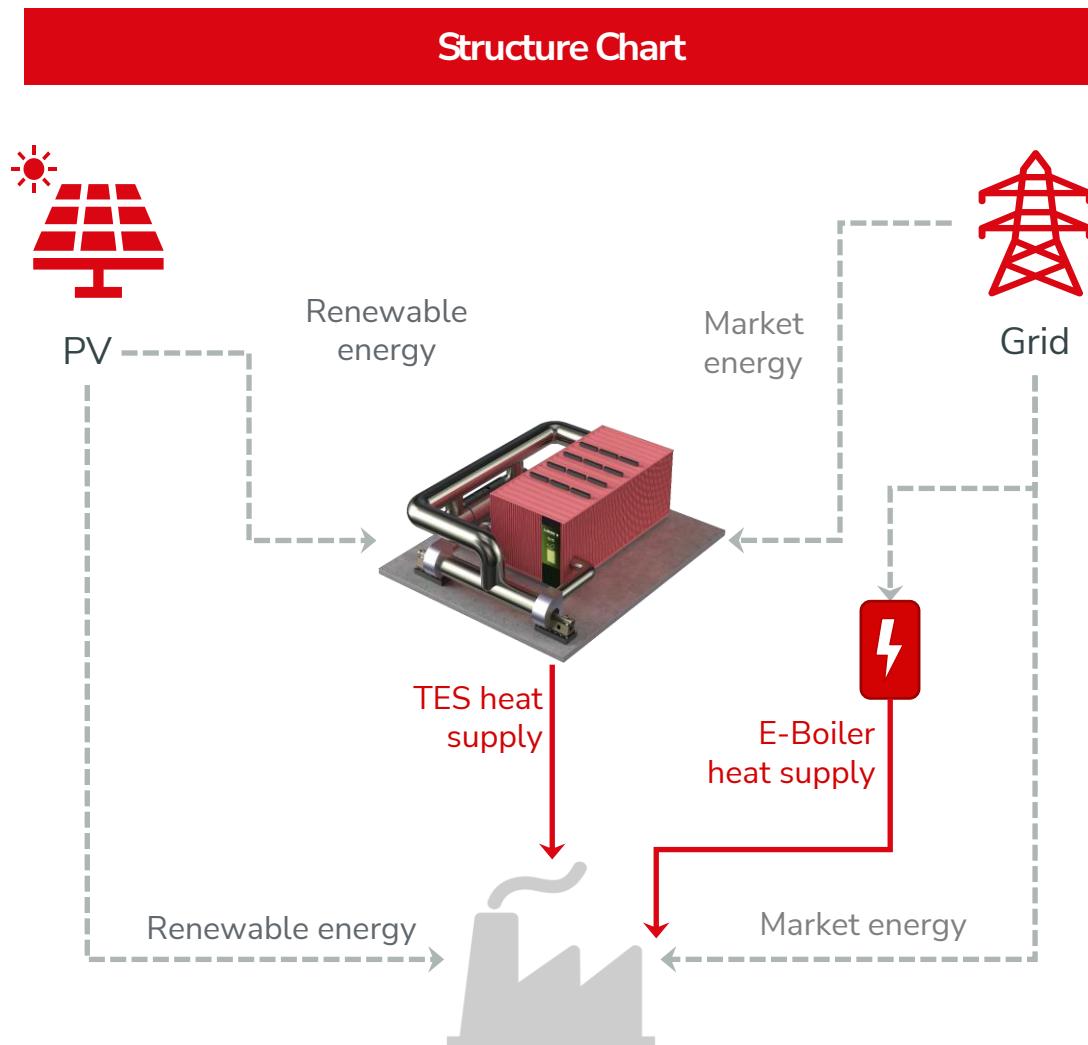


Sensitivity analysis

Size	86 MWh	50 MW _p ¹
RES coverage ratio of total annual demand	~ 35%	
Thermal demand coverage	~ 30% RES, 70% gas	
RES surplus	~ 20%	
Emmissions avoidance	~ 4800 tCO2e/a ²	

¹ Additional to existing renewable assets

PV + E-BOILER SCENARIO

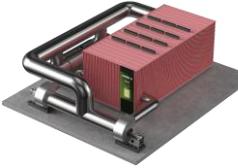
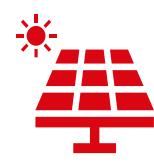
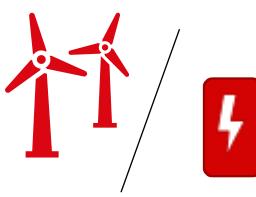


Sensitivity analysis

Size	85 MWh	60 MW _p ¹
RES coverage ratio of total annual demand	~ 40%	
Thermal demand coverage	~ 40% RES, 60% grid	
RES surplus	~ 25%	
Emmissions avoidance	~ 11000 tCO2e/a ²	

¹ Additional to existing renewable assets

SUMMARY

				Renewables total demand coverage	Renewables surplus	Emission avoidance
PV + Wind Scenario	90 MWh	45 MW _p ¹	23 MW _p ¹	~ 60%	~ 30%	~ 15000 tCO2e/a ²
PV Scenario	110 MWh	60 MW _p ¹	-	~ 40%	~ 20%	~ 11500 tCO2e/a ²
PV + Gas Scenario	86 MWh	50 MW _p ¹	-	~ 35%	~ 20%	~ 4800 tCO2e/a ²
PV + E-Boiler	85 MWh	60 MW _p ¹	7 MW	~ 40%	~ 25%	~ 11000 tCO2e/a ²

Main takeaways:

- ▶ The combination of both PV and Wind as energy sources results in a higher decarbonization level (and emissions avoidance) than any other scenario
- ▶ TES size decreases considerably by a combination of energy assets instead of considering only PV as the only source

¹ Additional to existing renewable assets

KEY FEATURES

- ✓ Up to 95% round trip energy efficiency
- ✓ Output temperature up to 350°C
- ✓ Rapid charging switch on and off times
- ✓ Purely resistive load
- ✓ Simultaneous charging and discharging
- ✓ Industry standard components and service
- ✓ Available NOW – Gas replacement
- ✓ No hazardous materials
- ✓ Superior system durability unaffected by cycling
- ✓ High residual value of steel modules
- ✓ Simple operations & maintenance
- ✓ Low life cycle costs
- ✓ Local value added

THANK YOU!

LUMENION
GREEN ENERGY 24/7

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